



January 9, 2024

Subject: Columbia River Pilot Launch Astoria, OR

TO OUR VALUED CUSTOMERS,

This letter is to announce a rate adjustment, effective February 1<sup>st</sup>, 2024. The new launch fee will be \$920 per round trip, subject to a fuel surcharge based on a fuel price of \$2.00/ per gallon with a 20% minimum Fuel Surcharge.

All terms and conditions outlined in our most current "Schedule of Rates and Terms, Columbia & Willamette River Port Areas" are applicable to this rate letter.

We look forward to continuing to provide a safe operation to all who transit on our launch service in Astoria.

Sincerely,

*Jeff Horst*

Jeff Horst  
Vice President, Sales & Marketing  
206-270-4870  
[jhorst@foss.com](mailto:jhorst@foss.com)

*Foss Maritime Company*

*9030 NW St. Helens Road*

*Portland, OR 97231-1127*

*503-286-0631*

*FAX 503-286-1775*